LOVI MEHROTRA & ASSOCIATES

CHARTERED ACCOUNTANTS

IIND Floor 21-22 Krishna Nagar Safdarjung Enclave, New Delhi-110 029 • Tel.: 011-2616 5746

CERTIFICATE

We have audited the accompanying FCRA financial statements comprising of the FCRA Balance sheet as at 31st March, 2021, the FCRA statement of Income and Expenditure for the year ended on 31st March 2021, the FCRA statement of Receipts and Payment for the year ended on 31st March 2021 and the related notes of **Development Management Foundation ("the Foundation")**, incorporated under section 8 of the Companies Act, 2013 (CIN U80301DL2016NPL290186 & FCRA Regn No 231661876) having its registered office at 2nd Floor, Front portion 21-22 Krishna Nagar Safdarjung Enclave Delhi – 110029 and examined the relevant books of accounts and supporting documents.

The financial statements referred to herein have been stamped by us for identification.

Based on our audit of the FCRA financial statements referred to above, the books of accounts and other relevant records of Development Management Foundation and read together with the Notes to this certificate, we certify as under in respect of financial year 2020-21:

- (i) the brought forward foreign contribution at the beginning of the financial year 2020-21 was Rs. Nil
- (ii) foreign contribution of Rs. 3,10,10,738 and in kind of Rs. Nil was received by the Foundation during the financial year 2020-21
- (iii) interest accrued on foreign contribution and other income derived from foreign contribution or interest thereon of Rs. 5,72,231 was received by the Foundation during the financial year 2020-21
- the total utilisation of foreign contribution during the financial year 2020-21 was Rs.1,63,68,961 and the baiance of unutilised foreign contribution with the Foundation at the end of the financial year 2020-21 was Rs. 1,52,14,008. In arriving at the figure of utilization of foreign contribution, expenses accrued during the year and remaining unpaid at the yearend have been considered in terms of the generally accepted accounting policy.
- (v) the Eoundation has maintained the accounts of foreign contribution and records relating thereto in the manner specified in section 19 of the Foreign Contribution (Regulation) Act, 2010 (42 of 2010) read with rule 17 of the Foreign Contribution (Regulation) Rules, 2011.
- (vi) based on the procedure performed by us on test check basis, we confirm that the information furnished in the certificate and in the financial statements referred to above is correct in all material respects.
- (vii) the Foundation has utilised the foreign contribution received for the purpose(s) it is registered under the Foreign Contribution (Regulation) Act, 2010 (42 of 2010).

Place: New Delhi

Dated: December 7th 2021

For Lovi Mehrotra & Associates Chartered Accountants

RAS.

Lovi Mehrotra

Partner (Membership No: 073611) Firm Registration Number: 504724N

UDIN: 21073611AAAAQZ1579

Notes to certificate:

1. This certificate is issued in accordance with the term of our engagement letter dated 24-November-21

Management's Responsibility

- The preparation of the accompanying financial statement and FORM FC-4 is the responsibility of the Management of the Foundation. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the Form, and applying an appropriate basis of preparation; and making estimates that are reasonable in the circumstances.
- The Management of the Foundation is also responsible for compliance of the provisions of the Foreign Contribution (Regulation) Act, 2010, rules notification /order issued there under from time to time.

Auditors' Responsibility

- 4. We have examined the books of accounts and other relevant records and documents maintained by the Foundation in the normal course of its operation as a part of our audit as at and for the year ended 31st March, 2021 for the purpose of providing reasonable assurance on the particulars mentioned in this certificate.
- 5. We have conducted our examination in accordance with the Guidance Note on Reports or Certificates for Special Purposes by the Institute of Chartered Accountants of India (ICAI) and Standards on Auditing issued by ICAI. The Guidance Note requires that we comply with the ethical requirements of the Code of Ethics issued by ICAI.
- We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control for Firms that perform audits and reviews of historical financial information, and other assurance and related services engagements.

Restriction on Use

7. The certificate has been provided by us at the request of the Foundation and prepared for the purpose of submission to the Ministry of Homes Affairs on a confidential basis. This certificate is not intended for general circulation or publication and is not to be reproduced or used for any purpose, other than for the purpose stated above. Accordingly, we do not accept or assume any liability or any duty of care or any other purpose to any other party to whom it is shown or into whose hands it may come without our prior consent in writing.

Place: New Delhi

Dated: December 7th 2021

For Lovi Mehrotra & Associates

Chartered Accountants

NO. 504724N

Lovi Mehrotra

Partner (Membership No: 073611) CRED ACCO

Firm Registration Number: 504724N UDIN: 21073611AAAAQZ1579



(A Section 8 company incorporated under the Companies Act, 2013) CIN: U80301DL2016NPL290186

Registered Office: 2nd Floor (Front Portion), 21-22, Krishna Nagar, Safdarjung Enclave, New Delhi 110029

Delhi NCR Campus: C 20/5-6, Sector 62, Noida 201301, India Tel: +91 9873251843 Email: contact@isdm.org.in Web: www.isdm.org.in

DEVELOPMENT MANAGEMENT FOUNDATION

Balance Sheet as at March 31, 2021

(Financial Statements under the Foreign Contribution Regulation Act, 2010)

| | Note No. | As at 31.03.2021 |
|--|----------|------------------|
| POINTY AND LLABOUTERY | | Rs. |
| EQUITY AND LIABILITIES Shareholders' funds | | |
| | | |
| Reserves and Surplus | 2 | 1,52,59,660 |
| Total Shareholders' funds | | 1,52,59,660 |
| Non-current liabilities | | |
| Other non- current liabilities | 3 | |
| 0000000 000000 00000 0000 00000 00000 0000 | 3 | 0 |
| Current liabilities | | |
| Project Grant balance (unutilised) | 4 | 0 |
| Other Current liabilities | 4 | 0 14,79,707 |
| Total Liabilities | - | |
| | | 14,79,707 |
| Total Total | | 1,67,39,367 |
| ASSETS | | |
| Non-current assets | 1 | |
| Property, Plant & Equipment | 6 | 45.750 |
| ntangible Assets | 6 | 45,652 |
| | 0 | 0 |
| Total Non-current assets | | 45,652 |
| Current assets | | |
| Cash & Bank balances | | |
| Lash & Bank balances Other current assets | 5 | 1,60,70,876 |
| Total Current assets | 7 | 6,22,839 |
| Otal Current assets | | 1,66,93,715 |
| otal | | 1,67,39,367 |

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FIRM REG. NO. 504724N

NEW DELHI

Significant Accounting policies

This is the Balance Sheet referred to in our certificate of even date

As per our Certificate of even date For Lovi Mehrotra & Associates Chartered Accountants

Lovi Mehrotra

Partner (Membership No: 073611) Firm Registration Number: 504724N

Place: New Delhi Dated: 07 Dec 21 For and on behalf of the Board of Development Management Foundation

Sharad Agarwal Director DIN 00153510

Place: New Delhi Dated: 07 Dec 21 Gaurav Shah Director DIN 07346354

Gawar Shat

Place: New Delhi Dated: 07 Dec 21



(A section 8 company incorporated under the Companies Act, 2013)
CIN: U80301DL2016NPL290186

Registered Office: 2nd Floor (Front Portion), 21-22, Krishna Nagar, Safdarjung Enclave, New Delhi 110029

Delhi NCR Campus: C 20/5-6, Sector 62, Noida 201301, India Tel: +91 9873251843 Email: contact@isdm.org.in Web: www.isdm.org.in

DEVELOPMENT MANAGEMENT FOUNDATION

Statement of Income & Expenditure for the year ended March 31, 2021 (Financial Statements under the Foreign Contribution Regulation Act, 2010)

| Particulars | Note No. | For the year ended March 31, 2021 |
|--|----------|--------------------------------------|
| Income | | Rs. |
| Voluntary Contribution and Grants Other Income | 8 9 | 3,10,10,738 5,72,231 |
| Total Income | , | 3,15,82,969 |
| Expenditure | | |
| Donation & Contribution | 10 | : ** |
| Employee benefit expenses | 11 | 77,30,080 |
| Depreciation & Amortisation | 6 | 50 |
| Other expenses | 12 | 85,93,179 |
| Total Expenditure | | 1,63,23,309 |
| Surplus / (Deficit) for the year | | 1,52,59,660 |

Significant Accounting policies

1

This is the Statement of Income & Expenditure referred to in our certificate of even date

FIRM REG. NO. 504724N NEW DELHI

As per our Certificate of even date

For Lovi Mehrotra & Associates OTRA & Associates

Chartered Accountants

For and on behalf of the Board of Development Management Foundation

Lovi Mehrotra

Partner (Membership No: 073611) Firm Registration Number: 504724N

Place: New Delhi

Dated: 07 Dec 21

Sharad Agarwal

Director DIN 00153510

Place: New Delhi Dated: 07 Dec 21 Jawar Shah Gaurav Shah

Director

DIN 07346354

Place: New Delhi Dated: 07 Dec 21



(A section 8 company incorporated under the Companies Act, 2013) CIN: U80301DL2016NPL290186

Registered Office: 2nd Floor (Front Portion), 21-22, Krishna Nagar, Safdarjung Enclave, New Delhi 110029

Delhi NCR Campus: C 20/5-6, Sector 62, Noida 201301, India Tel: +91 9873251843 Email: contact@isdm.org.in Web: www.isdm.org.in

DEVELOPMENT MANAGEMENT FOUNDATION

Receipts & Payments Accounts for the year ended 31 March, 2021 (Financial Statements under the Foreign Contribution Regulation Act, 2010)

| Particulars | For the year ended 31 March, 2021 (Rs.) |
|---|--|
| Receipts | Waten, 2021 (RS.) |
| | |
| Voluntary Contribution and Grants | 3,10,10,738 |
| Interest on bank deposits | 5,72,231 |
| T-4-1 D | |
| Total Receipts | 3,15,82,969 |
| Payments | |
| Employees' salary | |
| Employer Contribution to PF | 75,76,334 |
| Lease Rent | 77,496 |
| Lease Rent (Maintenance) | 3,57,336 |
| Repair & Maintenance - IT & Equipments | 1,52,940 130 |
| Faculty Fee | 34,83,919 |
| Subscription charges- online books | 5,79,942 |
| Living Grant | 1,10,000 |
| Campus Placement | 4,050 |
| Admission and Outreach expenses -Professional Fee | 3,50,000 |
| Telephone & Internet | 16,600 |
| Bank Charges | 5,746 |
| Professional Charges | 9,98,328 |
| Curriculum and Knowledge building | 11,40,839 |
| Software Expenses | 1,08,000 |
| Subscription Charges -Technology | 121 |
| Conveyance | 11,370 |
| Licencing fees for Admission software | 5,39,063 |
| Total Payments | 1,55,12,093 |
| | _ |
| Excess of Receipts over Payments | 1,60,70,876 |
| Bank balance movement | |
| Opening balance | 0 |
| Closing balance | 1,60,70,876 |
| | 1,60,70,876 |
| | -,,,, |
| ignificant Accounting policies | 1 |

This is the Statement of Receipts and Payments referred to in our certificate of even date

OTRA & A.S

FIRM REG. NO. 504724N **NEW DELHI**

As per our Certificate of even date For Lovi Mehrotra & Associates

Chartered Accountants

Lovi Mehrotra

Partner (Membership No: 073611) Firm Registration Number: 504724N

Place: New Delhi Dated: 07 Dec 21

For and on behalf of the Board of Development Management Foundation

Sharad Agarwal Director

DIN 00153510

Place: New Delhi Dated: 07 Dec 21

Gaurav Shah Director

DIN 07346354

Place: New Delhi Dated: 07 Dec 21

FCRA Financial Statements for F.Y. 2020-21

- 1. Significant Accounting Policies
- i. Background of the company

DEVELOPMENT MANAGEMENT FOUNDATION ("the Foundation") was incorporated as a Section 8 company, under the Companies Act 2013 on January 27, 2016 and was granted registration under section.12AA of the Income Tax Act 1961 on August 16, 2016. The FCRA registration was granted by the Ministry of Home Affairs vide letter dated 28-July-2020

The Foundation has been formed to create institutions which can combine learning perspectives and offer a credible, sector accepted program for potential leaders and managers in the social space and to develop a- key management partner for policy advocacy and implementation for governments, foundations and social organizations across the world.

The Foundation's vision is to create a vibrant and catalytic ecosystem for Development Management and Leadership which will help build scale, sustainability and impact in the Non Profit sector. Towards this goal, the Foundation is running its institute "Indian School of Development Management (ISDM)" in a leased premises at Noida. The one year Post Graduate program in Development Leadership (PGP-DL) Course which is a one-of-its-kind educational programme is run on not-for-profit basis that blends ideas of development with management theories and practical research, combining in-class sessions with collaborative group work, and a field component that grounds the programme in the real needs of the sector. The fifth batch of students enrolled for the PGP-DL in July 2021 and will be passing out in June 2022. ISDM also conducts certain short term courses which are designed for people working in Non Profit Organizations looking for continuous professional development. The Foundation plans to increase the student batch size in the coming years and for this purpose additional space has been leased at the NOIDA campus. In the coming years, the Foundation plans to set up its own Campus. The Foundation also carries out Research work and creates knowledge papers/research reports on its own and also in partnership with similar organisations. Such research reports/knowledge papers are used as course material for the courses offered by ISDM.



Page 1 of 4

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These financial statements have been prepared in compliance with the provisions of section 19 of the Foreign Contribution (Regulation) Act, 2010 (42 of 2010) read with rule 17 of the Foreign Contribution (Regulation) Rules, 2011.and were approved by the Board of Directors on 07 Dec 21 vide circulation.

ii. Basis of Preparation

The FCRA financial statements of the Foundation have been prepared in accordance with the generally accepted accounting principles in India (Indian GAAP). The Foundation has prepared these financial statements to comply in all material respects with the accounting standards notified under Section 133 of the Companies Act, 2013, read together with paragraph 7 of the Companies (Accounts) Rules 2014. The financial statements have been prepared on the accrual basis and the historical cost convention. The accounting policies have been consistently applied by the company unless otherwise specified. Necessary reconciliations as required for the purpose of the FCRA financial statements form part of the accompanying Notes to the FCRA financial statements.

iii. Summary of Significant Accounting Policies

a) Revenue Recognition (FCRA receipts)

i- Voluntary Contribution and Grants

- a) Foreign Voluntary Contribution- Contributions received towards the pursuance of the general objects of the Foundation are classified as Voluntary Contribution and credited to the statement of Income & Expenditure Account upon receipt.
- b) Foreign General Grants Grants towards the pursuance of the general objects of the Foundation without any specific direction for their utilization are classified as General Grants and credited to statement of Income & Expenditure Account upon receipt
- c) Foreign Project Grants: Grants with direction for utilization for a specific project or purpose are classified as "Project Grants" and credited to Current /Non-Current liability upon receipt depending on the proposed period of utilization. To the extent of their utilization during the year, the amount is transferred to the statement of Income & Expenditure for the year. The balance unutilized amount at the yearend is included



Page 2 of 4

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under Current/Non-Current Liability depending on the likely period of utilisation after the Balance sheet date & takes into account any Grant period specified.

ii- Foreign Income from Educational Activity

There was no Foreign income from Educational activity during the year

iii- Other Income

a) Interest- Interest earned on foreign contribution and grants received (balance in saving & FD accounts) is accounted over the period it accrues in terms of AS-9 Revenue Recognition.

However, there was no Accrued Interest as at the end of the year

b) Expenditure

Expenditure incurred from foreign contribution and grants are accounted for on accrual basis and provisions are made for all known expenses and liabilities.

c) Property, Plant & Equipment and depreciation thereon

Fixed assets are stated at cost, net of accumulated depreciation and accumulated impairment losses, if any. The cost comprises of purchase price, and directly attributable cost of bringing the assets to its working condition for the intended use. Any trade discounts and rebates are to be deducted in arriving at the purchase price.

Subsequent expenditure related to an item of fixed assets is added to its book value only if it increases the future benefits from the existing assets beyond its previously assessed standard of performance. All other expenses on existing fixed assets, including day to day repair and maintenance expenditure and cost of replacing parts, are charged to the statement of Income & Expenditure for the period during which such expenses are incurred.

Depreciation on assets other than Library Books and Lease Hold improvements is provided using "Written Down Value" method at the rates prescribed in Schedule II to the Companies Act, 2013 and are representative of the actual useful life of the assets.

Books procured for library are depreciated over a period of 5 years commencing with the year of purchase. Shortage in library books or books given to students/teachers is charged to statement of Income & Expenditure with the written down value of such books.

Page 3 of 4

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Leasehold improvements are depreciated over the period of lease.

d) Liabilities

Liabilities which are proposed to be settled within 12 months from the Balance sheet date are classified as Current Liabilities and those which are proposed to be settled beyond 12 months from the Balance sheet date are classified as Non-Current Liabilities. The unutilized balance of the Foreign Project Grants as at the year-end is classified under Current Liabilities or Non-Current Liabilities depending on the likely period of utilization after the balance sheet date and takes into account any Grant period specified.

e) Provisions

A provision is recognized when the Foundation has a present obligation as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are not discounted to their present value and are determined based on the best estimates required to settle the obligation at the reporting date. These estimates are reviewed at each reporting date and adjusted to reflect the current best estimates.

f) Cash and Cash Equivalents

Cash and Cash Equivalents comprise cash at bank and in hand and short-term investments with an original maturity of three months or less.

g) Material Events

Material events occurring after balance sheet dates have been taken into cognizance.



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Notes to Accounts

(Financial Statements under the Foreign Contribution Regulation Act, 2010)

| 2 | Reserves and surplus | As at March 31, 2021 |
|---|---|-------------------------|
| | | Rs. |
| | Surplus / (Deficit) in statement of Income & Expenditure Opening Balance Add /(Less): Surplus/(Deficit) during the year Closing Balance | 0 |
| | | 0 |
| | | 1,52,59,660 |
| | | 1,52,59,660 |

3 Non Current Liabilities

Other Non Current Liabilities

| | As at |
|-------------------------------------|----------------|
| Other Non Current Liabilities Total | March 31, 2021 |
| | Rs. |
| | 0 |
| | 0 |

4 Other Current liabilities

4.01 Project Grant balance (unutilised)

| Project Grant - ISDM Development Management Educational Support | As at |
|---|----------------|
| | March 31, 2021 |
| Opening balance | Rs. |
| | 0 |
| Received during the year | 35,00,000 |
| Utilized during the year (Ref Note 4.01 a) Closing Balance | 35,00,000 |
| Closing Datatice | 0 |

Note 4.01 (a) Project Grant - Utilized

| Particulars Particulars | Amount Rs. | |
|---------------------------------------|------------|--|
| Employees' salary | 17,36,327 | |
| Employer Contribution to PF | 33,150 | |
| Faculty Fee | 10,79,000 | |
| Curriculum and Knowledge building | 2,10,000 | |
| Licencing fees for Admission software | 4,35,284 | |
| Conveyance | 6,239 | |
| Total | 35,00,000 | |

(Includes expenditure amounting to Rs. 4,80,540 incurred on Project- Administrative)

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| | 4.02 | Other Current liabilities | As at March 31, 2021 Rs. |
|---|---------|--|--|
| | | Statutory Dues payable -TDS -PF Expenses Payable Reimbursement Payable Total | 69,541 63,750 13,07,637 38,779 14,79,707 |
| 5 | Cash ar | nd bank balances | As at March 31, 2021 Rs. |
| | 5.01 | Cash and cash equivalents Balance with scheduled banks in savings account - FCRA Cash on hand Total | 60,70,876 0 60,70,87 6 |
| | | 5.01 FCRA Bank account was opened during the year to enable receipt of of the provisions of the Foreign Contribution and Regulation Act 2010 | Foreign Contribution in terms |
| | 5.02 | Other cash balances Fixed deposits with original maturity exceeding 3 months but less than 12 months Fixed deposits - FCRA Total | 1,00,00,000 1,00,00,000 |
| | | Total of Cash & hank halances | 1,60,70,876 |



Total of Cash & bank balances

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6 DEVELOPMENT MANAGEMENT FOUNDATION As on 31st March 2021

Schedule of Fixed Assset

(Financial Statements under the Foreign Contribution Regulation Act, 2010)

| | Gross Block | | | Depreciation | | | | Net Block | | |
|--|------------------|--------------------------------|----------------------------------|------------------|---------------------|--------------|-------------------|-----------|------------------|------|
| | As at 01.04.2020 | Addition During the year | Adjustment During the year | As at 31.03.2021 | Up to 01.04.2020 | For the year | Adjustment During | | As at 31.03.2021 | |
| Particulars | Rs. | Rs. | | Rs. | Rs. | Rs. | Rs. | Rs. | Rs. | Rs. |
| A] Property, Plant & Equipment | | | | | | | | .14331 | 1431 | 133, |
| Furniture & Fixture | | - | - | | | | | | | |
| Computer & Other data processing units | | | | - | | | - | - | | |
| a) Computers & Peripherals | - | - | - | _ | - | | | | | 14 |
| b) Servers & Networks | - | | | - | - | | | - | | - |
| Equipments & Machinery | - | | | - | 12 | * | | | - | - |
| Leasehold Improvements | - | - | | _ | 20 | | | - | | - |
| Mobile & Telephones | - | - | _ | - | 2 | 170 | - | | * | |
| Library Books | - | 45,702 | | 45,702 | - | 50 | - | 50 | 45,652 | |
| Total | - | 45,702 | | 45,702 | _ | . 50 | | 50 | 45,652 | |
| A] Intangible Assets | | | | | | | | | 10,002 | |
| Website | - | - | | 2 | - | - | | | | |
| Trademark (Registered) | | - | | | - | - | 7 | - | - | |
| Total | - | - | - | - | 2 | _ | _ | | | |
| | | | | | | | | - | | - |
| Grand Total | · · | 45,702 | - | 45,702 | | 50 | _ | 50 | 4E (E) | |
| Previous Year | - 1 | - | - | | | - 50 | | 50 | 45,652 | - |

(Books procured for library are depreciated over a period of 5 years commencing with the year of purchase).



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7 Other Current Assets

As at March 31, 2021 Rs.

Prepaid Expenses

6,22,839

Total

6,22,839

8 Voluntary Contribution and Grants

Year ended March 31, 2021 Rs.

Foreign Contribution and Grants (Refer Note 8.01)

3,10,10,738 3,10,10,738

Note 8.01 Foreign Contribution and Grants (Details)

| Particulars | Year ended March 31, 2021 Rs. |
|--------------------------------------|-------------------------------------|
| 1. Voluntary Contribution | 2,75,10,738 |
| 2. General Grant | 0 |
| 3. Project Grant (Ref Note 8.01 (a)) | 35,00,000 |
| Total | 3,10,10,738 |

Note 8.01 (a) Project Grant -Foreign (Details)

| Particulars | Year ended March 31, 2021 Rs. | | |
|---|-------------------------------------|--|--|
| Project Grant - ISDM Development Management Educational Support | 35,00,000 | | |
| Total | 35,00,000 | | |

9 Other Income

Year ended March 31, 2021 Rs.

Interest on Savings account balance - FCRA

5,72,231 5,72,231

Total

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| 10 <u>Donation & Contribution</u> | Year ended March 31, 2021 Rs. |
|---------------------------------------|-------------------------------------|
| Donation & Contribution Given Total | 0 |
| 11 Employee benefit expenses | Year ended March 31, 2021 |
| Employees' salary | Rs. 75,88,834 |
| Employer contribution to PF Total | 1,41,246 77,30,080 |

(Includes expenditure amounting to Rs. 7,51,400 incurred on Education Activity - Administrative)

12 Other Expenses

| | Year ended March 31, 2021 Rs. |
|---------------------------------------|-------------------------------------|
| Campus expenses | 1/2, |
| Lease Rent | 3,57,336 |
| Lease Rent (Maintenance) | 1,52,940 |
| Repair & Maintenance | |
| Building | 0 |
| Others | 0 |
| IT & Equipments | 1,430 |
| Housekeeping | 0 |
| Misc exp | 0 |
| Academic and Student related expenses | |
| Faculty Fee | 43,77,917 |
| Subscription charges- online books | 3,11,420 |
| Living Grant | 1,10,000 |
| Campus Placement | 54,000 |
| Other Expenses | |
| Admission and Outreach expenses | |
| Social media outreach | 0 |
| Professional Fee | 3,50,000 |
| Others | 0 |
| Telephone & Internet | 28,642 |
| Bank Charges | 5,746 |
| Professional Charges | 9,98,328 |
| Curriculum and Knowledge building | 11,74,049 |
| Software Expenses | 1,08,000 |
| Subscription Charges -Technology | 6.000 |
| -Others | 6,699 |
| Conveyance | 0 |
| Licencing fees for Admission software | 17,609 |
| Total | 5,39,063 |
| 10(3) | 85,93,179 |

(Includes expenditure amounting to Rs. 13,64,910 incurred on Education Activity - Administrative)

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13 Summary of Expenditure incurred under Project and Education Activity

| Project Expenditure Education Activity expenditure | Amount (Rs.) 30,19,460 1,07,06,949 |
|--|--|
| Total Expenditure (Project & Education Activity) | 1,37,26,409 |
| Project Administrative expenditure Education Administrative expenditure | 4,80,540 21,16,310 |
| Total Administrative Expenditure (Project & Education Activity) | 25,96,850 |

14 Reconciliations

| Reconciliation-1 | Rs. |
|---|-------------|
| Surplus for the year as per Statement of Income & Expenditure | 1,52,59,660 |
| Excess of receipt over payment for the year as per Statement of Receipts & Payments | 1,60,70,876 |
| Difference | (8,11,216) |
| Components/reasons for difference | |
| Less Expenses outstanding to be paid (liability) as on 31.03.21 (Ref Note 4.02) | (14,79,707) |
| Add Expenses paid in advance (prepaid) as on 31.03.21 (Ref Note 7) | 6,22,839 |
| Less Depreciation as per Statement of Income & Expenditure | (50) |
| Add Capital expenditure on Fixed Assets (Ref Note 6) | 45,702 |
| Total | (8,11,216) |

| Reconiliation-2 | Rs. |
|--|-------------|
| Utilisation for Projects & Activities as per aims and objectives of the Foundation (Point 3bi of FC-4) | 1,37,26,409 |
| b. Utilisation for administrative expenses (Point 3bii of FC-4) | 25,96,850 |
| c. Utilisation for Purchase of fresh assets (Point 3 c of FC-4) | 45,702 |
| Total Utilisation (a+b+c) | 1,63,68,961 |
| Total Expenditure as per Statement of Income & Expenditure | 1,63,23,309 |
| Difference | 45,652 |
| Components/reasons for difference | |
| Less Depreciation as per Statement of Income & Expenditure | (50) |
| Add Capital expenditure on Fixed Assets (Ref Note 6) | 45,702 |
| Total | 45,652 |



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| Reconiliation-3 | Rs. |
|---|------------------------------------|
| Un-utilised foreign contribution reported under point number 3(a) of FC-4 | 1,52,14,008 |
| Cash and Bank balance reported under point no 4 of FC-4 Difference | 1,60,70,876 (8,56,868) |
| Components/reasons for difference | |
| Outstanding to be paid (liability) as on 31.03.21 (Ref Note 4.02) | (14,79,707) |
| Expenses paid in advance (prepaid) as on 31.03.21 (Ref Note 7) | 6,22,839 |
| Total | (8,56,868) |

Note: The Foundation received its FCRA registration on 28.07.20. Accordingly there are no previous year figures



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(A section 8 company incorporated under the Companies Act, 2013)
CIN: U80301DL2016NPL290186

Registered Office: 2nd Floor (Front Portion), 21-22, Krishna Nagar, Safdarjung Enclave, New Delhi 110029

Delhi NCR Campus: C 20/5-6, Sector 62, Noida 201301, India Tel: +91 9873251843 Email: contact@isdm.org.in Web: www.isdm.org.in

Declaration Certificate of the Chief Functionary

I Sharad Agarwal (Aadhar No. 7316-9866-6538) Whole Time Director having been appointed the Chief Functionary & Secretary of The Development Management Foundation ("the Foundation"), incorporated under section 8 of the Companies Act, 2013 (CIN U80301DL2016NPL290186 & FCRA Regn No 231661876) having its registered office at 2nd Floor, Front portion 21-22 Krishna Nagar Safdarjung Enclave Delhi – 110029

do hereby declare that all the details listed in the Foreign Contribution return for the financial year 2020-21 are true, to the best of my knowledge.

I also affirm that the receipt of foreign contribution and its utilisation have not been violative of any of the provisions of the Foreign Contribution (Regulation) Act, 2010 (42 of 2010), and the rules, notifications or orders issued there under from time to time and the foreign contribution was utilised for the purpose(s) for which the Foundation was granted registration/ prior permission by the Central Government.

To summarize,

- (i) the brought forward foreign contribution at the beginning of the financial year 2020-21 was Rs. Nil
- (ii) foreign contribution of Rs. 3,10,10,738 and in kind of Rs. Nil was received by the Foundation during the financial year 2020-21
- (iii) interest accrued on foreign contribution and other income derived from foreign contribution or interest thereon of Rs. 5,72,231 was received by the Foundation during the financial year 2020-21
- (iv) the total utilisation of foreign contribution during the financial year 2020-21 was Rs.1,63,68,961 and the balance of unutilised foreign contribution with the Foundation at the end of the financial year 2020-21 was Rs. 1,52,14,008. In arriving at the figure of utilization of foreign contribution, expenses accrued during the year and remaining unpaid at the yearend have been considered in terms of the generally accepted accounting policy.

| Particulars | Amount (Rs.) |
|---|--------------|
| Utilised for Projects & Activities as per aims and objectives of the Foundation | 1,37,26,409 |
| Utilised in administrative expenses | 25,96,850 |
| Utilised in Purchase of fixed assets | 45,702 |
| Total Utilised | 1,63,68,961 |

Place: New Delhi

Date: December 7th, 2021

Sharad Agarwal

Whole Time Director